


THE FRITSMFACTOR
Your Interactive Hemostasis Resource

Clumsy Coagulation Communication Let's Blame the Lab!




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The Fritsma Factor, Your interactive Hemostasis ResourceSM
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Lab–Clinician Communication

- Barriers and opportunities
- Where are the errors made?
- How do we enhance patient experience?



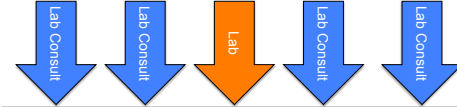
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"This concludes my lecture on non-verbal communication. Any comments or questions?"

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Total Testing Process



Lab Consult	Lab Consult	Lab	Lab Consult	Lab Consult
"Pre-pre" Analytical	Pre-Analytical	Analytical	Post-analytical	"Post-post" Analytical
Pt visits Dr with specific complaint	Collector addresses Pt, collects spec	MLT/S performs assay	Lab personnel publish and deliver report	Dr & staff interpret results
Dr & staff select and order "labs"	Select tube, fill, invert, ID, manage spec	Validate, internal and external QC	Narrative, direct to electronic health record	Dr & staff treat Pt

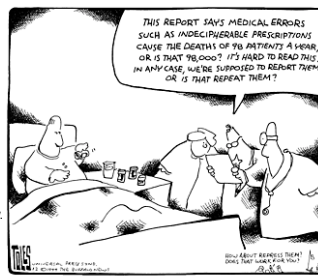
- Ward-Cook KM, Lehmann CA, Schoeff LE, Williams RH. Clinical Diagnostic Technology—The Total Testing Process, 2004, AACCC Press
- Laposata M. Clin Chem Lab Med 2007;45:712–9

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IOM: Quality Domains

- Patient-centered
- Equitable
- Effective
- Efficient
- Timely
- Safe



Institute of Medicine: Crossing the quality chasm: a new health care system for the 21st century. Washington, DC: National Academy Press. 2001.

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Quality Assurance in the 1990s

- 1996–7: CAP error rate improvements
 - Improved internal and external QC approaches
 - Automation reduced errors
- Plebani; 1997 error rates, confirmed 2007: pre, 68%; analytical, 13%; post, 19%
 - "The evil is in the boundaries," interface of lab and clinic
 - Poor *extra-analytical* error rate attention & documentation
 - Pre-analytical: ID errors, poor tube-filling, blood/AC ratio
 - Post-analytical: gaps in data receipt, reading, interpreting, usage
 - No assay interpretation and no consultation
 - Indiscriminate POC test adoption


Plebani M. Exploring the iceberg of errors in laboratory medicine. Clinica Chimica Acta 2009; 404: 16–23.

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Quality Improvement in the 1990s

- QI initiatives address extra-analytical errors
- Reliable patient ID
 - Bar codes, requirement of two data pieces
- Quality criteria for specimen acceptance
- 1998: "patient-centered" clinical consults
 - Define: ID defects that can have negative patient impact
 - The "brain-to-brain loop"



Lundberg GD. The need for an outcome research agenda for clinical laboratory testing. JAMA 1998;280:565–6.

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Quality Assurance in the 2000s

- Hazard Analysis and Critical Control**
 - Stroobants: "Pre-pre" error rate 12%, "post-post" 5%
- Primary care physician errors: Hickner**
 - Test ordering: 12.9%
 - Results returned to clinician: 24.6%
 - Misfiling and poor chart availability: 17.6%
 - Analytical errors: 0 (not reported to PCPs)

Stroobants AK, Goldschmidt HM, Piebani M. Error budget calculations in laboratory medicine: linking the concepts of biological variation and allowable medical errors. Clin Chim Acta 2003;333:169-76.
Hickner J, Graham DG, Elder NC, et al. Testing practices: a study of the American Academy of Family Physicians National Research Network. Qual Saf Health Care 2008;17:194-200
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Phase	Pre-Pre-Analytical, very high frequency, high risk	Pre-Analytical, high frequency	Analytical	Post-Analytical, high frequency	Post-Post-Analytical, very high frequency, high risk
	12%	2%	0.2%	2.2%	5.0%

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A Personal Experience

CBC	Patient	RI
MCV	104 fL	80-100 fL
MCH	33 pg	26-32 pg
MCHC	34%	32-36%
Urinalysis	1+ bili	No bili

CBC, UA, chem panel, lipids WNL
Repeated after 4 weeks, identical results.
Would you follow up?

- Liver enzymes normal
- Repeat CBC, same results, no blood film exam
- B12 and folate specimen neglected and discarded

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Quality Assurance in the 2000s McGlynn Study

- 6712 adults in 12 metropolitan areas
- 439 quality care indicators
- 61% had the correct laboratory test ordered
- 55% received lab-recommended care

McGlynn EA, et al. N Eng J Med 2003; 348:2635-45
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"What's the opposite of 'Eureka!'?"

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Primary Care Practice Errors Malpractice Claim Review

- Adverse consequences of errors**
 - No consequences, 26%; delay in care, 24%; financial loss, 22%; pain and suffering, 11%; other, 17%
- Malpractice claims of lab & imaging errors**
 - Adverse physical outcomes, 58%; death, 30%
 - Missed diagnosis: cancer, 59%; infections, 5%; fractures, 4%, acute myocardial infarction (AMI), 4%
 - Failure to order appropriate test, 55%; ordered but not performed, 9%; lab performed incorrectly, 8%; PCP did not receive results, 12%; incorrect interpretation, 37%
- PCPs who monitor error reduce errors by 50%

Gandhi TK, Kachalia A, Thomas EJ, et al. Missed and delayed diagnoses in the ambulatory setting: a study of closed malpractice claims. Ann Intern Med 2006;145: 488-96.
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PCP Post-post Analytical Errors

- Diagnostic errors more frequent & cause more harm than Rx errors
- Types of post-post errors
 - Incorrect interpretation, 37%; inappropriate or inadequate follow-up, 45%; failure to refer, 26%
- Factors contributing to errors
 - Inadequate judgment, 70%; vigilance or memory, 59%; knowledge, 48%; patient-related, 46%; handoffs, 20%
 - Multifactorial: 54% of errors involve 3 process breakdowns; 29%, 4 or more
 - Multi-clinician: 43% of errors involve 2 or more physicians; 16% 3 or more

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Post-post Analytical Errors

- Duplicate health records**
 - 400,000 HRs, 17,000 duplicates (4%), often single-entry
 - Labs: HGB A1c, TSH, LDL, vitamin B₁₂
 - Missed abnormal laboratory results, overall, 35%
 - 38% missed duplicate records compared to 28% in single
 - 18% abnormal results in secondary record
 - Odds ratio 1.44 of missing abnormal lab results in duplicated records
- Other reasons for missed lab results**
 - Mass screening: OR 2.22
 - Old age: OR rises 1.15 per decade

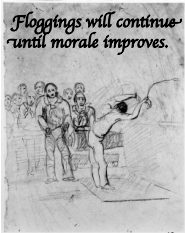
Joffe E, Bearden CF, Byrne MJ, Bernstam EV. Duplicate patient records—implication for missed laboratory results. AMIA Annu Symp Proc. 2012; 2012: 1269-75.
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Reducing Diagnostic Errors

- Resolve error and educate, don't punish
 - Disseminate practice guidelines & standards; provide clinical trial results coupled with expert opinions
 - Enhance clinician knowledge of lab tests
 - Audit errors
- Improve systems
 - Modify laboratory test reqs for easy reading
 - Formulate *clinical queries* in place of test requests
 - Computerize order entry, check redundancy, duplicate records
 - Computerize decision-making strategies



Floggings will continue until morale improves.

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Cleveland Clinic Test Utilization Committee Order Duplication Review

- In 2010, of 4,326,387 selected inpatient tests, 27,549 (0.64%) were ordered more than once a day
- K. Marchant created list of tests that shouldn't be ordered more than once a day, confirmed with medical staff
- Implemented "hard stops" for attempted duplicate orders
- Means for the caregiver to still order the test, but with documentation and lab approval


Marchant K, Procop G; Test Utilization Committee

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Cleveland Clinic Test Utilization Committee "Hard Stop" Assays

- Quantitative transplant viruses: CMV, EBV, BKV
- Molecular thrombosis markers: FVL, FII 20210
- Total cholesterol, HDL, LDL, triglyceride
- Clostridium difficile* EIA
- Thrombophilia panel
- Reticulocyte count
- CRP, HGB A1C
- Hepatitis panel
- Iron and TIBC




Kandice Marchant, MD

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CC Cost Savings Through 2013

Intervention	Number	Savings
Hard stops	18,160	\$295,507
Restricted use	273	\$711,026
Genetics counselor required	261	\$820,887
Regional smart alert	5625	\$46,031
Expensive test notification	66	\$91,828
Total	24,385	\$1,965,279



Procop G. Strategies for Appropriate Test Utilization—The Right Test for the Right Patient at the Right Time

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Improvements in the 2000s

- Improving lab interest in patient safety, focus on how lab errors cause adverse patient events
- Improving failure analysis, error definitions
- Collecting evidence for "extra-analytical" errors
- Applied patient safety incentives, redundancy, and data backups to insure clinician response
- Recognize that IT alone can't improve error rate
 - Computerized entry systems can actually raise error rate
- Developing lab-clinician interface
 - Emphasis on evidence-based practice: clinical trial data, standards
 - The diagnostic management team (DMT), M. Laposata, UTMB Galveston
 - Improve test selection, eliminate obsolete tests
 - Control POC testing

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Challenges in the 2000s

- Laboratory service consolidation
 - Commoditization and outsourcing
 - Less emphasis on extra-analytical variation
 - Specimen management confounded by transport, storage, time
- Professional staff reduction
 - Reduced retention, increased turnover, need to educate staff
 - Workload redirects staff attention from extra-analytical error
 - Adoption of lower-level staff in less demanding positions
 - Easy-to-use instruments don't improve error rate
 - Phlebotomist not responsible for the lab assay
 - Outcome: slow deterioration of service
- Balance cost-per-test with patient care value

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Factors Driving Complexity

- Information explosion
 - 20,000 medical journals, thousands of DRGs
 - Increasing number of drugs, "designer" drugs
- Health care reform
 - Millions of additional health care consumers
 - Focus on value: benefit/cost
- USA Today 9.24.12: "Accountable Care Organizations Experience Record Profits"
 - Accountable care measures: team coordination, reduced blood usage, early intervention, reduced redundancy, life style
 - Electronic health records with hand-held devices
- Laboratory provides best benefit/cost
 - Laboratory supports 70% of medical decisions
 - Laboratory spends 2% of CMS charges

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Lab-centered Enhancements

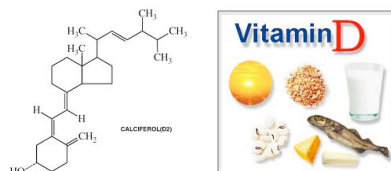
- Test order is made by clinical query
- Test profile algorithms
- Label verified by patient after collection
- Simple SOPs for specimen management
- Evidence-based specimen acceptance criteria: is hemolysis really so bad?
- Reliable information technology
- Rapid transmission of critical results with read-back protocols, especially to ER
- Narrative interpretations

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Pre-pre: Test Ordering

An order arrives with a serum-separator tube requesting "Vitamin D." How do you log it?



Vitamin D

- Kleerekoper M, Schleicher RL, Eisman J, et al. Clinical applications for vitamin D assays: what is known and what is wished for. Clin Chem 2011;57:1227-32.
- Passimant E, Meisel JL, Fontanisel J, Fritsma GA, Aleryani S, Marques, M. Decoding laboratory test names: a major challenge to appropriate patient care. J Gen Intern Med DOI 10.1007/s11606-012-2253-8

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"Pre-pre" Analytical Error: Test Selection

My patient has osteoporosis. What test do I order?

Now what?

Experts identify multiple vitamin D forms with no naming consensus:

- calciferol
- cholecalciferol
- 1,25 dihydroxycholecalciferol
- ergosterol
- vitamin D
- vitamin D2
- vitamin D3
- 25-OH vitamin D*
- 25-OH vitamin D2
- 25-OH vitamin D3
- 25 hydroxy vitamin D
- 25 hydroxy vitamin D2
- 25 hydroxy vitamin D3
- 1,25 (OH)₂ vitamin D
- 1,25 (OH)₂ vitamin D2
- 1,25 (OH)₂ vitamin D3
- 1,25 dihydroxy vitamin D
- 1,25 dihydroxy vitamin D2
- 1,25 dihydroxy vitamin D3

Which is correct?

Lab director coins arbitrary assay names, IT director creates arbitrary LIS mnemonics:

- Vitamin D, VITD
- 25-OH vitamin D, 25-OH VITD

Result: 60 ng/mL

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Pre-pre Naming Problems

What's in a name?

You're going to call me WHAT!?


FX PTT AT FV PT FVIII INR PC VWF

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Pre-pre Issues, Not Name-related

- PTT ordered for LMWH or fondaparinux?
- PTT interpretation in UFH Rx: 1.5-2.5 X MRI?
- Interpret PT and PTT when LA present?
- Lupus anticoagulant: what is it, what do you do?
- What is in a thrombophilia profile?
- How to test for the new direct oral A/Cs?
- What is in a VWD profile?



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Pre-pre Issue: Pre-op Screen

Assay	Patient	RI
HGB	14.2 g/dL	13.5–15.6 g/dL
PTT	29 s	25–35 s
PT	12.4 s	9.8–12.6 s
BT	16.5 m	2–9 m
PLT count	310,000/ μ L	250–450,000/ μ L
Fibrinogen	270 mg/dL	150–400 mg/dL
D-dimer	190 ng/mL	110–240 ng/mL

No bleeding Hx, surgeon postpones procedure

What do you recommend?

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Pre-pre Issue: Pre-op Screen

Assay	Patient	RI
HGB	10.2 g/dL	13.5–15.6 g/dL
PTT	29 s	25–35 s
PT	12.4 s	9.8–12.6 s
PLT count	310,000/ μ L	250–450,000/ μ L
Fibrinogen	270 mg/dL	150–400 mg/dL
D-dimer	160 ng/mL	110–240 ng/mL

Hx: Easy bruising, chronic epistaxis, prolonged bleeding after shaving. Surgeon decides to go ahead with procedure.

What do you recommend?

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Pre-pre Issue: Pre-op Screen

Assay	Patient	RI
HGB	14.2 g/dL	13.5–15.6 g/dL
PTT	59 s	25–35 s
PT	12.4 s	9.8–12.6 s
PLT count	310,000/ μ L	250–450,000/ μ L
Fibrinogen	270 mg/dL	150–400 mg/dL

No bleeding Hx, surgeon postpones procedure

What do you recommend?

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Pre-pre: Thrombophilia Screen

Assay	Patient	RI
Protein C Activity	61%	>70%
Protein S activity	69%	>65%
Antithrombin activity	27%	78–126%
Factor VIII	125%	50–186%
APCR	2.4	>1.8
Factor II 20210	Wild-type	Wild-type
PTT-LA	34 s	30–40 s
Homocysteine	9 η mol/L	>18 η mol/L

50-YO man with DVT on UFH 4 days, physician ordered this thrombophilia profile

What do you recommend?

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Pre-pre: Thrombophilia Screen

Assay	Patient	RI
Protein C Activity	35%	>70%
Protein S activity	39%	>65%
Antithrombin activity	57%	78–126%
Factor VIII	125%	50–186%
APCR	2.4	>1.8
Factor II 20210	Wild-type	Wild-type
PTT-LA	39 s	30–40 s
Homocysteine	3.9 η mol/L	<4.3 η mol/L

60-YO woman, DVT; on Coumadin 3 w, physician ordered this thrombophilia profile


What do you recommend?

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“Pre” Error: Specimen Management

- A phlebotomist collects a PT/INR specimen using a “tiger-top” tube. The patient, who is on Coumadin, inquires about the cap; when she leaves, he transfers the specimen to a blue-closure tube and makes no note.
- What is in a tiger-top?
- What is the likely consequence?



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Wrong Anticoagulant?

Assay	Citrate	EDTA	Heparin	Serum
PTT	29s*	68s*	>180s	>180s
PT	12.4s*	23s*	>60s	>60s
FVII:Act	115%	116%	77%	308%
FVIII:Act	141%	4.5%	<1%	4.5%
FIX:Act	122%	115%	<1%	350%
VWF:Ag	122%	143%	70%	101%
VWF:RCo	114%	131%	37%	74%
PC:Act	111%	152%	<1%	<1%
PS:Act	96%	30%	<1%	21.6%

*Means

Data courtesy of Dorothy Adcock-Funk, MD, Esoterix Coagulation

Adcock, DM, Hoefner DM, Kottke-Marchant K. Collection, transport, and processing of blood specimens for testing plasma-based coagulation assays and molecular hemostasis assays. Approved Guideline—5th Edition, CLSI H21-A5; 2008.
Adcock-Funk DM, Lippi G, Favalaro EJ. Quality standards for sample processing, transportation, and storage in hemostasis testing. Semin Thromb Hemost 2012; 38: 576–85.

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Pre-Analytical: Specimens

Images courtesy of Dorothy (Adcock) Funk, MD, Esoterix Coagulation

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Pre: Adjust for HCT >55%

- $C = 1.85 \times 10^{-3} (100 - HCT\%) V$
- Where...
 - C = final volume of anticoagulant in tube
 - HCT% = hematocrit
 - V = desired total volume of blood and anticoagulant
- Example, how much AC is needed to collect 2 mL blood from a patient with 70% HCT?
 - $C = 1.85 \times 10^{-3} (30) \times 2 = 0.11 \text{ mL}$
 - Remove 0.09 mL from 2 mL tube (is this possible?)

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Pre: Specimen Transport, No Ice

Two samples with originally >70% VWF:Rco, both held 6h at 4°C

Assay	Sample 1	Sample 2
VWF:Ag	42%	68%
VWF:RCo	38%	30%
VWF:CB	12%	28%

Sample 1: false diagnosis of VWD type 1 in a normal subject
Sample 2: false diagnosis of VWD type 2 in a normal subject

- Cold precipitates large VWF multimers
- Cold activates platelets and FVII
- Refrigerate EDTA tubes up to 24 h for hematology to stabilize platelet count and HCT
- In clot tubes for clinical chemistry, cold raises serum K⁺

Favalaro E. Thromb Haemost 2001;86:1589–90
Young D. Effects of preanalytical variables on clinical laboratory tests. AACCPress, 1997

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Pre: Specimen Storage

Factor	Fresh	12h	24h
1. VIII	110%	102%	71%
2. VIII	60%	47%	39%
3. VIII	51%	50%	33%
FV	94%	93%	87%
PS	93%	97%	63%

Adcock D, Kressin D, Marlar RA. The effect of time and temperature variables on routine coagulation tests. Blood Coagul Fibrinolysis 1998;9:463–70.

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Pre: Thrombocytopenia

A CBC is collected on a 65-YO man during his annual physical and the PLT count is 59,000/μL. He reports no bleeding and his previous counts are normal. Suspecting ITP, the physician orders a bone marrow examination. What would you recommend?

Zandecki M, Genervie F, Gerard J, Godon A. Spurious counts and spurious results on haematology analysers: a review. Part II: white blood cells, red blood cells, haemoglobin, red cell indices and reticulocytes. Int J Lab Hematol 2007;29:21–41.

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Analytical Error: Thrombophilia Screen

Assay	Patient	RI
Protein C antigen	73%	>70%
Protein S antigen	99%	>65%
Antithrombin antigen	93%	78–126%
Factor VIII	125%	50–186%
APCR	2.4	>1.8
Factor II 20210	Wild-type	Wild-type
PTT-LA	39 s	30–40 s
Homocysteine	3.9 η mol/L	<4.3 η mol/L

45-YO woman, three DVTs in five years

What do you recommend?


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Post-post: Thrombophilia Report

Assay	Patient	RI
Protein C activity	35%	>70%
Protein S activity	39%	>65%
Antithrombin activity	57%	78–126%
Factor VIII	125%	50–186%
APCR	2.4	>1.8
Factor II 20210	Wild-type	Wild-type
PTT-LA	39 s	30–40 s
Homocysteine	3.9 η mol/L	<4.3 η mol/L

- Triple heterozygote?
- Terminate pregnancy?
- Increase Coumadin?
- Start heparin?
- Consult with the lab?



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Post-post: Thrombophilia Report

Assay	Patient	RI
Protein C activity	35%	>70%
Protein S activity	39%	>65%
Antithrombin activity	57%	78–126%
Factor VIII	125%	50–186%
APCR	2.4	>1.8
Factor II 20210	Wild-type	Wild-type
PTT-LA	39 s	30–40 s
Homocysteine	3.9 η mol/L	<4.3 η mol/L

Or: "Protein C, S, and AT appear deficient, probably Coumadin interference, reflex INR = 2.1, suggesting Coumadin is present. Other risk factor assay results are within reference interval. No evidence for thrombotic risk, repeat profile 2 weeks after discontinuing Coumadin."

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Post-post Issue: Pre-op Screen

Assay	Patient	RI
HGB	14.2 g/dL	13.5–15.6 g/dL
PTT	59 s	25–35 s
PT	12.4 s	9.8–12.6 s
TT	18.2 s	<21 s
PLT count	310,000/ μ L	250–450,000/ μ L
Fibrinogen	270 mg/dL	150–400 mg/dL

No bleeding Hx, surgeon postpones procedure

- Heparin present?
- Risk: bleeding? Thrombosis?
- Repeat PTT until negative?
- Consult with laboratory?
- Laboratory immediate reflex to...



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Pre-op Screen: How About This?

Assay	Patient	RI
HGB	14.2 g/dL	13.5–15.6 g/dL
PTT	59 s	25–35 s
PT	12.4 s	9.8–12.6 s
TT	18.2 s	<21 s
PLT count	310,000/ μ L	250–450,000/ μ L
Fibrinogen	270 mg/dL	150–400 mg/dL

No bleeding Hx, surgeon postpones procedure

"Isolated prolonged PTT may indicate coagulation factor deficiency, coagulation factor inhibitor, or lupus anticoagulant. Normal TT indicates no heparin present. Laboratory reflex to PTT mixing study, results follow."


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Mixing Study: New Specimen, Next Day

Assay	Result	RI	Comment
PTT	57 s	25–35 s	Confirms prior PTT
PTT/control 1:1 immediate mix	38.5 s	Control 27.5 s	Commercial platelet-free normal control plasma

- Uncorrected?
- Should lab have done incubated mix?
- Do you send this result to the surgeon?
- Continue to delay surgery?
- Consult with laboratory?
- Laboratory immediate reflex to...



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Mixing Study: How About This?

Assay	Result	RI	Comment
PTT	57 s	25–35 s	Confirms prior PTT
PTT/control 1:1 immediate mix	38.5 s	Control 27.5 s	Commercial platelet-free normal control plasma

Interim report: "Patient plasma mixed 1:1 with normal plasma, PTT performed immediately after mix remains prolonged (uncorrected). Presumptive evidence of lupus anticoagulant. LA profile follows."


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LA Profile: Third Day of Hospital Stay

Assay	Result	RI	Comment
PTT-LA	47.9 s	30–40 s	Confirms PTT
PTT-LA/control 1:1	38.5 s	Control 34.5 s	Possible LA
Staclot LA kit	12 s	> 8 s correction	Confirms LA
DRVVT	52.5 s	35–45 s	Possible LA
DRVVT confirm	1.4 ratio	> 1.2 correction	Confirms LA

- Send this result to the surgeon w/o comment?
- Delay surgery?
- Consult with laboratory?



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LA Profile: How About This?

Assay	Result	RI	Comment
PTT-LA	47.9 s	30–40 s	Confirms PTT
PTT-LA/control 1:1	38.5 s	Control 34.5 s	Possible LA
Staclot LA kit	12 s	> 8s correction	Confirms LA
DRVVT	52.5 s	35–45 s	Possible LA
DRVVT confirm	1.4 ratio	> 1.2 correction	Confirms LA

Or: "Patient plasma tested using LA-sensitive PTT reagent and dilute Russell viper venom reagent, both prolonged, both corrected by high phospholipid neutralization reagent, confirming LA. No bleeding risk, may indicate thrombosis risk if LA is chronic. Repeat after 12 weeks to determine persistence."


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Pre-op Coags: Same as Before

Assay	Result	RI
PT	14.2 s	12.6–14.6 s
PTT	42.5 s	25–35 s
TT	17.5 s	< 21 s
PLT	245,000/μL	150–450,000/μL

- Heparin present?
- Risk: bleeding? Thrombosis?
- Repeat PTT until negative?
- Consult with laboratory?
- Laboratory reflex to...



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Pre-op Coags Same as Before How About This?

Assay	Result	RI
PT	14.2 s	12.6–14.6 s
PTT	42.5 s	25–35 s
TT	17.5 s	< 21 s
PLT	245,000/μL	150–450,000/μL

Or: "Isolated prolonged PTT may indicate coagulation factor deficiency, coagulation factor inhibitor, or lupus anticoagulant. Normal TT indicates no heparin present. Laboratory reflex to PTT mixing study, results follow."

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Mixing Study: How About This?

Assay	Result	RI	Comment
PTT	42.5 s	25–35 s	Confirms previous PTT
PTT/control 1:1 mix immediate	31.1 s	Control 27.5 s	Commercial platelet-free normal control plasma
PTT/control 1:1 mix 2 h at 37°C	33.4 s	Control 31.3 s	Control is incubated alone and with mix

- Corrected?
- Send results to surgeon w/o comment?
- Delay surgery?
- Consult with laboratory?
- Laboratory reflex to...

Or: "Patient plasma was mixed 1:1 with normal plasma, PTT is within 10% of control immediately and after incubation—corrected. Presumptive evidence of factor deficiency, factor assays follow."

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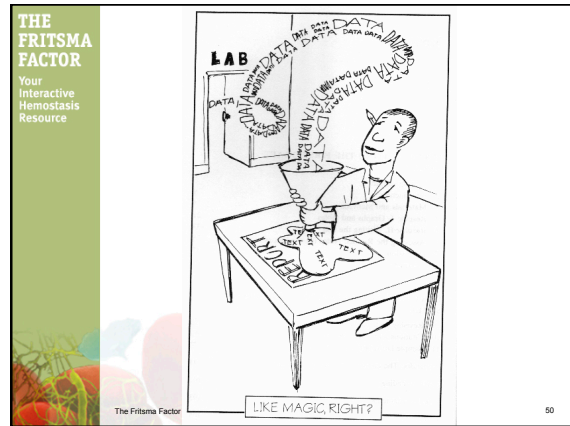
VWD Profile

Assay	Result	RI	Comment
FVIII	40%	50-150%	Mildly decreased
VWF:Ag	37%		VWD type 1
VWF:RCo	45%		
VWF:Act	48%		
VWF:CBA	37%		

- Send this result to the surgeon w/o comment?
- Delay surgery?
- Consult with laboratory?

Or: "Results indicate von Willebrand disease type 1, risk of mucocutaneous bleeding may require pre-operative corrective therapy."

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Consultative Lab Testing

- "Goal-oriented" clinical query ordering: keyed to condition
- Assess causes for long PT or PTT: Hx of bleeding or thrombosis, interfering drugs, summarize results
- Initial profile with algorithm-based reflex additions
- Reduce cost by selecting correct assays
- Fewer repeat samples, less blood volume
- Conclude on abnormalities efficiently
- Shortened TAT and stay
- Interpret results, indicating cause and significance of the coagulation abnormality, bleeding and thrombotic risk, recommendations for therapy

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